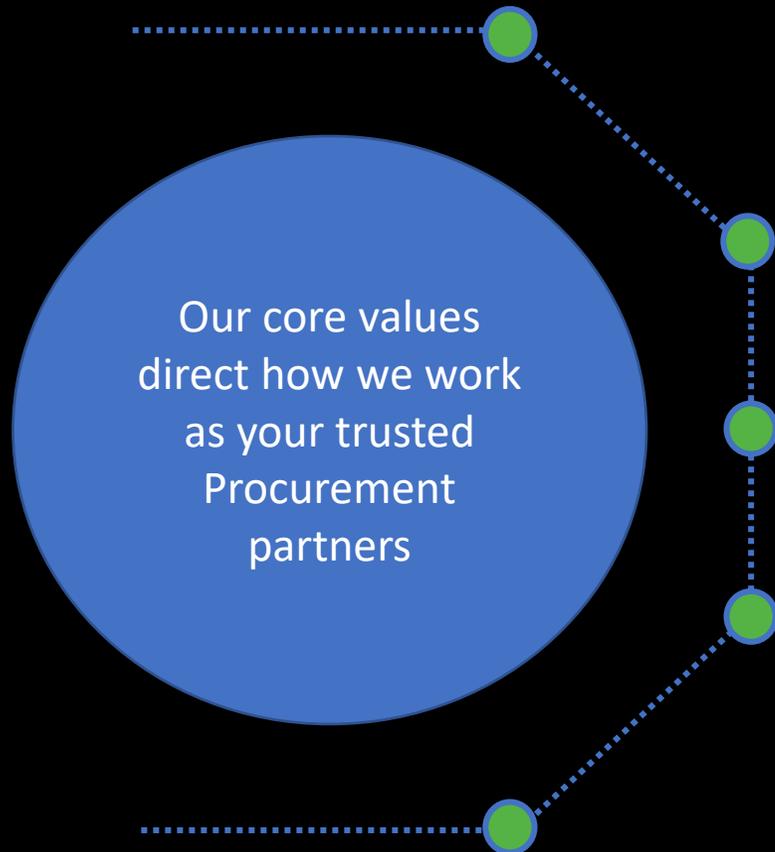




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Unlocking Supply Chain Potential



Integrity

We demonstrate honesty in all that we do by being genuine and ethical. We do the right thing and are not afraid to say no.

Excellence

We leverage our skills and experience to deliver excellence in all that we do. We achieve this through our commitment to innovation, agility and continuous improvement.

Collaboration

We value diversity of opinion and encourage honest and open debate for the best solution. We leverage our individual strengths as one team.

Client Value

We have a deep obsession and commitment to maximize value for our clients. We take the time to understand each client and their challenges then design solutions to transform their business.

Commitment

We say what we can do and do what we say. We are committed to each other and our clients. We take extreme ownership of our responsibilities.



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Unlocking Supply Chain Potential

Supply Chain Transformation

The effective management of your supply chain is a strategic lever to achieve success in today's competitive market. Supply chain transformation is the process to align and leverage your procurement organization to support overarching business goals and achieve maximum efficiency. We will work with you to form and execute a roadmap for a strategic procurement function that significantly contributes to greater innovation, cost reduction, and resilience.

Procurement Cost Optimization

The average business spends over 65% of its revenue on service and material suppliers. In today's fast-paced business world, it can be hard to ensure that suppliers are consistently delivering in-line with business needs and that costs are optimized. Market insights and fresh supply chain perspectives often produce material opportunities for cost efficiency, the elimination of waste, enhanced supplier performance, and greater business outcomes.

Supply Chain Sustainability and Resilience

More and more, companies today are competing with their supply chains. Progressive organizations are leveraging their supply chain to drive growth and sustainable outcomes contributing to a better future. Additionally, complex global supply chains require effective risk management to address supply disruptions, buffer market volatility, and augment organizational agility.





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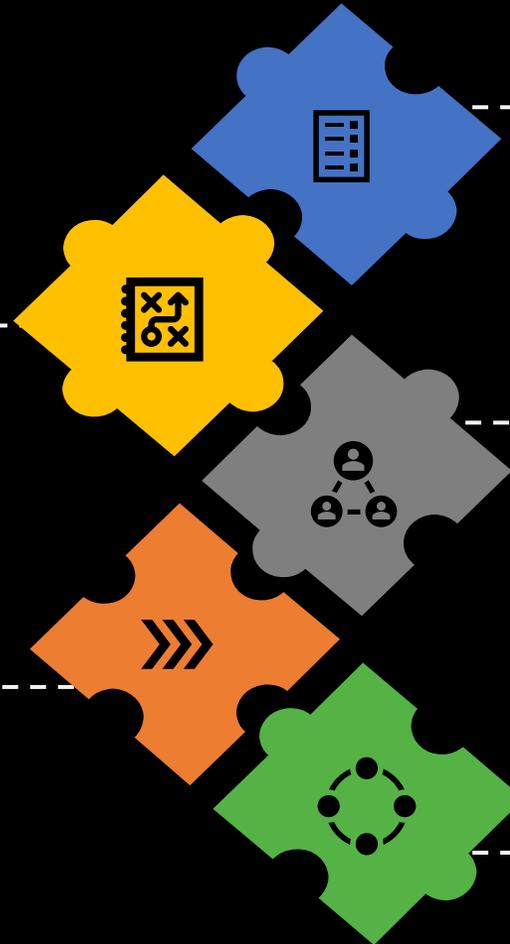
Supply Chain Transformation

Supply Chain Operating Model

Together with you and your business partners, we develop an Operating Model to communicate the design of your function, its alignment with business strategies, and how Procurement operates as a strategic business lever.

Process Improvement

Helping you eliminate wasteful activities while implementing robust processes linked to the needs of your internal business partners.



Procurement Maturity Assessment

We assess the current state of Procurement and identify opportunities to create value and integrate Procurement to meet the needs of your organization.

Talent and Capability Training

From sourcing strategies and category management to negotiations and supplier performance management, we help you assess, develop, and deliver the right training strategy.

Procurement Systems Assessment

With a deep understanding of your business needs, we help you assess and select the right digital platform to digitize and propel your organization.



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Procurement Cost Optimization

Opportunities Assessment

Helping you and your team uncover opportunities to save money, increase supplier value, and improve working practices that challenge the ways things are done today. We provide fast, actionable ideas to transform supplier costs.



Contracting Strategy and Execution

Through collaboration, we work with you to develop and execute contracting strategies that integrate business partner needs, organizational strategy, supplier input, market intelligence, and strategic sourcing best practices to deliver sustained contract life cycle value.

Supplier Performance Management

We help you set-up a clear value agenda in a win-win, collaborative framework to unleash the full energy of supply partners to drive broader business objectives in cost and beyond.



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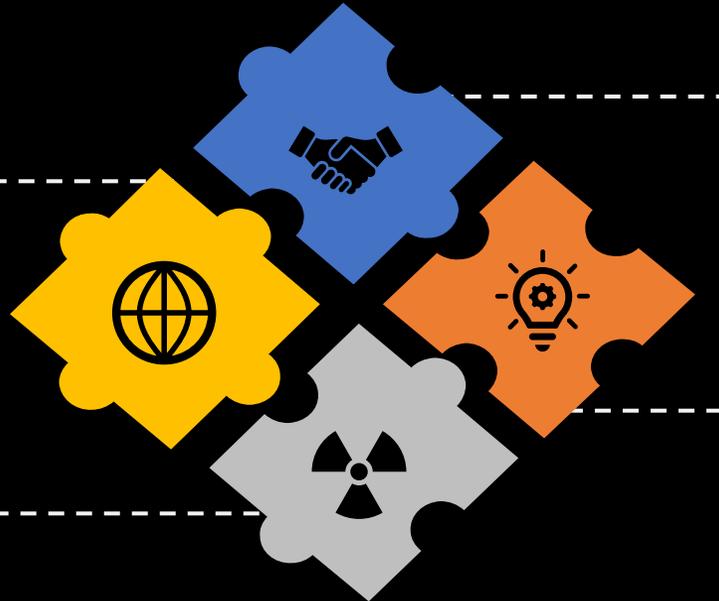
Supply Chain Sustainability and Resilience

Sustainable Supply Chain

Sustainable procurement practices contribute to 15-30% brand value increase, 90% lower cost of capital, and 9-16% cost reduction. Applying tools and augmented capabilities, we help you assess and embed sustainability across your end-to-end procurement processes and supply chain.

Supply Chain Risk Assessment

We apply a structured and collaborative approach to supply chain risk management by defining and documenting risks, building a suitable procurement risk management framework, developing monitoring capabilities, and instituting governance to manage supply disruptions and risks.



Indigenous Business Participation

Improving the socio-economic well-being of Indigenous People is key to reconciliation and benefits all Canadians. We will help you develop a robust Indigenous Procurement Strategy to create impactful opportunities for Indigenous business participation.

Supplier innovation is about leveraging the innovation power of the supply base in a systematic and intentional way to increase your performance. We will help you develop the mechanisms to identify and realize innovations from suppliers for impactful outcomes along the value chain.

Supplier Enabled Innovation



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Unlocking Supply Chain Potential



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